

**Information Notice, applicable to the European open tender for InSAR based deformation service for the Dutch built environment (2026),
Reference WS2916555872, dated 16-02-2026**

Date :		26-2-2026	
No.	Section nr. / subject	Questions Tenderer	Answers TNO
1		<p>TNO requires the Tenderer to acquire SAR imagery for this project, specifically with TNO as license holder. Due to the set specifications, the only realistic option is TerraSAR-X. The SAR imagery acquisition market is a market with a strong 'partnership model'. Concretely, this means that the partner who procures the highest volume with TerraSAR-X/Airbus has the best price. A second consequence is that the tender will be decided on price rather than on quality of the delivered services. Next to this, there is the possibility that one of the Tenderers is already in possession of the images, giving an unfair advantage. Is TNO aware of the fact that this highly restricts the amount of Tenderers and therefore will distort the competitive landscape for this tender?</p>	<p>TNO would like to clarify that the tender documentation does not prescribe the use of a specific satellite or data provider. As a starting point TNO has designed the tender in accordance with the principles of transparency, proportionality and non-discrimination. The technical specifications are defined in functional and performance-based terms, allowing Tenderers to propose suitable solutions that meet the stated requirements. TNO is not (nor wants to be) in a position to assess or anticipate how individual Tenderers, whether or not already in possession of SAR data, structure their bids or what commercial arrangements they may have in place with data providers. Such considerations form part of the Tenderers' own commercial and technical responsibility. The evaluation methodology as published in the tender documents will be applied uniformly to all valid submissions.</p>
2		<p>Considering the question above and considering TNO wants to be the end license holder, we propose that TNO will procure the images for this tender. This will result in a level playing field for all providers, as well as a fair scoring on price vs. quality. Are you open to this solution?</p>	<p>As stated in the tender documentation, the responsibility for acquiring the required SAR imagery, in accordance with the specified licensing conditions, rests with the Tenderer. TNO trusts that the current setup provides scope for fair competition and does not see grounds to adjust the tender conditions. TNO therefore confirms that the tender procedure will remain unchanged.</p>